PRESENTATION

Panel discussion

Trends and Future Prospects in Language Education Abroad

Rüdiger Laub

Sales Key Accounts Strategic Projects - ICEF GmbH





Language schools @ ICEF Events

(2008 - 2018)

	2008	2013	2018
Unique clients	343	400	387
% of all education providers	42,6%	35,7%	29,6%





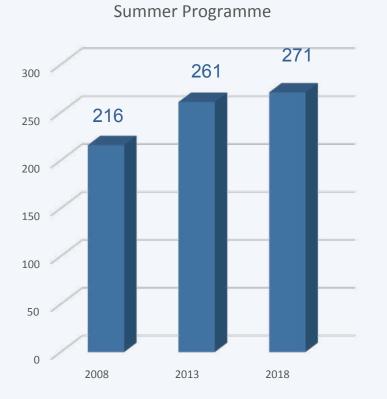
Language schools worldwide promoting their native language (unique clients)

	2008	2013	2018
English	241	288	270
Spanish	30	33	37
French	24	32	30
German	16	19	23
Italian	9	9	11
Chinese	5	1	2
Russian	4	2	2
Arabic	4	1	0
Japanese	4	5	1
Portuguese	2	4	2
Korean	0	0	1
Other	4	6	8
Grand Total	343	400	387





Type of language courses schools are promoting (2008 - 2018)



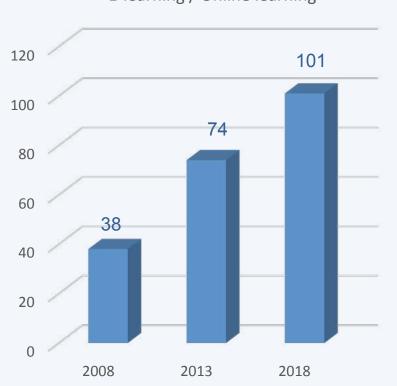




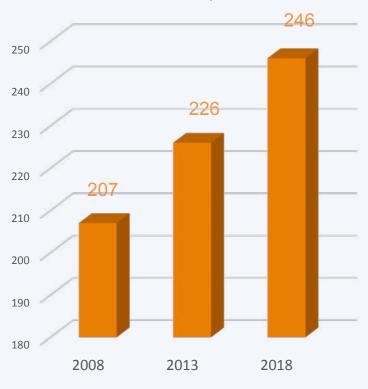


Type of language courses schools are promoting (2008 - 2018)

E-learning / Online learning



Certificate / Test Preperation





English vs. other language programmes

2012

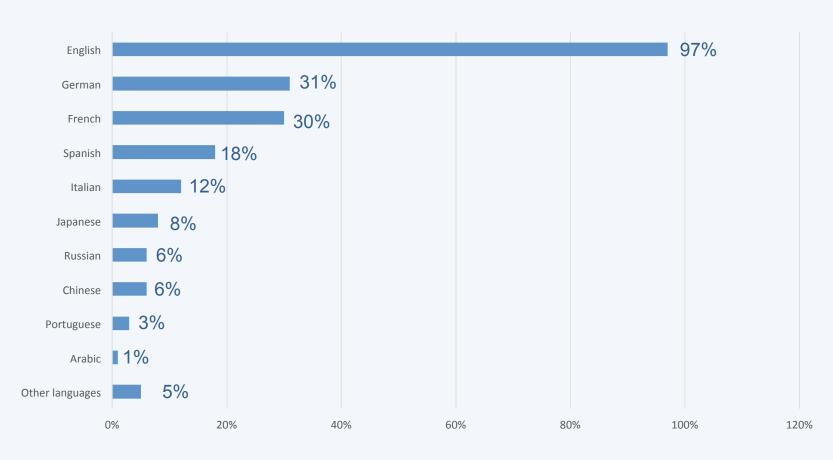
- English language programmes 135 students / agent
- Other language programmes n/a

2018

- English language programmes 195 students / agent
- Other language programmes 25 students / agent

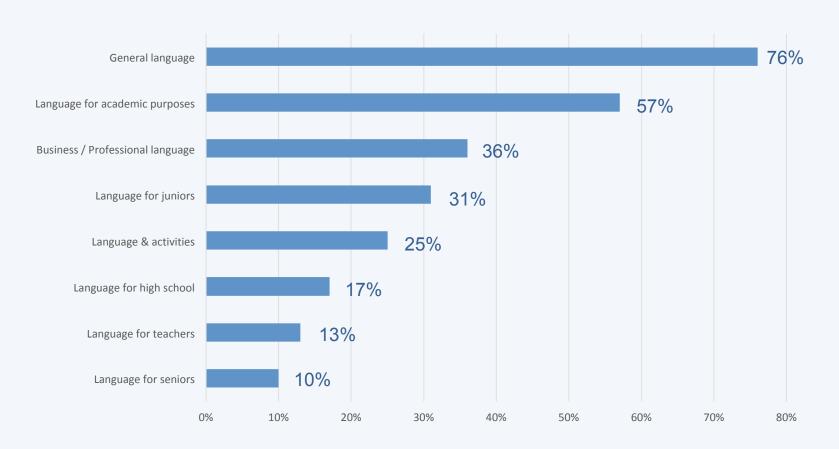


Agents sending students to language programmes (2018)





Type of language programme agents are placing students in (2018)







ELT destinations – student weeks



Tracking market share (in student weeks) for leading ELT destinations, 2013–2017. Source: StudentMarketing, ICEF Insights





Summary

- Global growth is slowing
- The junior segment has grown quickly over the past several years, and is helping to keep overall language training volumes more or less level and/or helping to drive real growth in some destinations
- Significant shifts in market share among ELT study destinations

